



**GRANTS FOR
ORGANIZATIONS**

General Support

PURPOSE:

Provide a stable source of financial support for established small to mid-sized arts organizations putting on a full season of public activities.

DEADLINE:

**May 2, 2022
5:00 p.m.**

THIS GRANT IS OPEN TO:

Small to mid-sized Columbus arts organizations whose primary mission is arts and culture and have an annual operating budget under \$500,000.

AWARD AMOUNT:

Award amount received will be based on the organization's three-year adjusted revenue, committee score, and applied percentages.

EVALUATION/NEXT STEPS:

Scored grant - rubric out of 100 pts.
Committee review;
Applicant interviews, as needed.

STAFF CONTACT:

McKenzi Swinehart | 614-221-8746

General Support - Purpose

Provide a stable source of financial support for established small to mid-sized arts organizations putting on a full season of public activities.

Description

The General Support grants provide unrestricted funding for small to mid-sized arts organizations that produce and/or present full seasons of performances, exhibitions and arts events. The majority of activities must be open to the public, presented at a venue in the city of Columbus, include significant participation of professional artists and have an implementation plan outlined at time of submission.

Who is eligible to apply?

Applicants must meet **ALL** of the following criteria to apply for General Support.

- Registered 501(c)(3) nonprofit organizations whose **primary mission is arts and culture** with at least three-years of activity;
- Have an annual operating budget (three-year average) of under \$500,000 (no minimum budget requirements);
 - Organization must be able to provide three-years of detailed Profit & Loss statements, the most recently completed Balance Sheet statement, the most recent 990 (if applicable), and complete a calculation sheet provided by the Arts Council.
- Present a full season of art activities for the public featuring paid, professional artists; at least 70% of the operational budget must be dedicated to these activities (this percentage cannot include fundraisers, public art, education/classes, youth programs or social service programs).
- At least 75% of public activities take place within the city of Columbus (check zoning here <http://gis.columbus.gov/zoning/>);
- Must have previously received at least one Project or Operating support grant from the Arts Council;
- Have a board of directors/trustees with a minimum of (5) members who are not paid staff.

Organizations must pre-qualify and receive approval to apply in the first year. To pre-qualify, send the following documents to grants@gcac.org **by 5:00 p.m. March 1, 2022**:

- Detailed final Profit & Loss statements (also known as: statement of activities, income and expense statement) for the past three-years (2021, 2020 and 2019).
- Detailed Balance Sheet (also known as: Statement of Financial Position) for 2021. Please include 2021, 2020 and 2019 if available.
- Most recently filed 990
- [Funding Calculation Sheet](#) (click link to download)

What types of organizations are ineligible?

- Temporary or permanent public art installations as the focus of the organization
- Educational programs (including workshops) or youth programs as the focus of the organization
- Arts therapy programs as the focus of the organization
- Social service organizations that have arts programming as a part of the organization

NOTE: If you are unsure if your organization meets the eligibility requirements, please contact Grants & Services Manager, McKenzi Swinehart, before starting the application.

How are awards calculated?

Award amount received will be based on the organization’s three-year adjusted revenue, committee score, and applied percentages. Award amounts are contingent upon funds available.

How often can we apply? Can we apply to other organizational grants?

Applicants can receive one General Support award per calendar year. Qualified organizations may also apply to the Thrive program. Organizations receiving General Support may apply for Operating or Project Support.

When are applications due?

General Support applications will be accepted once per calendar year.

Financials Due for Pre-Qualification	March 1, 2022
Draft Review Request Due	April 18, 2021
Application Due	May 2, 2022 at 5:00 p.m.
Applicants Notified	End of June
Fiscal Year (FY) Report Due	90 days after organization’s Fiscal Year End
Final Report Due	August 5, 2023

*What is a Draft Review?

Draft Review: A Grants & Services staff member will review the draft application and provide written feedback and helpful suggestions, giving you a chance to make edits and updates before submitting.

Requests for Draft Reviews must be submitted by clicking the “Request Draft Review” button at the bottom of your online application at least two weeks before the application due date.

What are the application questions?

Below you will find the current narrative and short-answer questions to assist you in your preparation.

SUMMARY: ORGANIZATION OVERVIEW

- Describe your organization’s annual activities. Write as if the person reading the application knows nothing about your organization. Include details on the types of activities and programs, plus any changes you are anticipating in the coming year.
- Upload a schedule of art activities/events for the public featuring paid, professional artists with dates and locations (do not include rehearsals/preparations, educational activities, or fundraisers). For example, most activities will be exhibits, performances, festivals or art events. Tentative plans are acceptable.
- Projected total public attendees for all public activities (do not include participating artists or volunteers).
- Projected number of artists employed (full-time, part-time, contract, stipend).
- Out of the artists paid, list number of artists paid residing in Franklin County.
- How many volunteers participate in the planning and execution of the season?
- How many volunteer hours will be donated (approximate)?

SECTION 1: ORGANIZATIONAL LEADERSHIP & FINANCIAL MANAGEMENT

- Size of Board of Directors/Trustees
- How often does your board meet?
- Do you have term limits for your directors/trustees? If so, describe the policy.
- What are your strategies to recruit and retain a qualified and diverse board?
- What are your plans to strengthen and/or sustain your financial position?
- Who manages the accounting at your organization? Please describe any internal controls governing financial operations.

SECTION 2: COMMUNITY ENGAGEMENT & COMMITMENT TO INCLUSION, DIVERSITY, EQUITY AND ACCESS (I.D.E.A.)

- **I.D.E.A.:** What specific efforts demonstrate your commitment to Inclusion, Diversity, Equity, and Access? How do you engage with, listen to and lift up voices from historically-marginalized groups?
- **Community Engagement:** How else do you engage with the broad community? Talk about your partnerships and collaborations, outreach to neighborhoods, community activism, etc.

SECTION 3: ARTISTIC QUALITY & INNOVATION

- **Quality:** What does your organization do differently from other similar arts groups? What makes you special?
- **Innovation:** What artistic risks are you taking this year? How are you innovating your activities and programs? What's new since last year?
- **Professional Artists:** Talk about the professional artists you hire throughout the season. How artist compensation is determined and demonstrated (please included a payment range)? How do you engage with local artists?

SECTION 4: DEMOGRAPHIC DATA

Basic demographic information is collected as part of the grant application process. Organizations are required to report on the demographics of their staff and board of directors. We view data collection as an essential tool to our commitment to diversity, equity, and inclusion. See [APPENDIX F](#) for details.

What are the required Supplemental Materials (uploads)?

All support materials must be uploaded digitally to the GoArts system. The financial documents that you provided during the pre-qualification process will also be reviewed and scored as part of the application.

Mandatory Supplemental Materials:

- Current board list, with business affiliations
- Current staff list, if applicable

Optional Supplemental Materials (include if available and relevant):

- Strategic Plan
- Marketing plan and/or marketing samples
- Links to current or past media coverage
- Artistic work sample materials
- Evaluation tool example and past evaluation/survey results

AFTER SUBMITTING – NEXT STEPS

Initial Review

Following the deadline, applications and supplemental materials will be reviewed by Grants & Services staff members to make sure the application is complete and meets eligibility. Staff will complete an initial draft score of the application based on the scoring section below.

Evaluation, scoring, and voting

Grants are reviewed, evaluated and scored by the Creative Advancement Committee and later presented to the Board of Trustees for approval. Applications will be assessed in three categories for a maximum of 100 points (applications receiving scores of 60 or under receive no funding):

- Organizational Leadership & Financial Management – up to 35 points
- Community Engagement & Commitment to I.D.E.A – up to 35 points
- Artistic Quality & Innovation – up to 30 points

Notification

Grant approvals are based on evaluations and available funding. Following a vote from the Board of Trustees, applicants will be notified by email of the application award status (approved, approved with contingencies, or declined). Emails are sent to the primary grant contact and the authorizing official, as listed in the GoArts organizational profile. You will receive reviewer/committee notes and a score in the notification email.

AFTER YOU ARE AWARDED

Grant Agreement

Following the approval of a grant, a grant agreement specifying the terms of the grant will be available in GoArts under the “Requires Attention” heading. To accept the award, review the grant agreement and digitally sign by the date indicated. No major changes in the project can then occur, either in activities, key leadership or finances, without prior written approval from the Arts Council. Failure to properly notify and/or obtain approval could result in the cancellation of the remaining grant.

Publicity/Donor Acknowledgement

Once you are awarded, say “Thanks!” in a public way. The Arts Council requires that all organizations and artists receiving funding demonstrate the public value of the arts by making others aware of awards received and acknowledging public funders.

General Support recipients should credit the Arts Council broadly for **ALL** of the activities of the organization on an on-going basis. This includes acknowledgement utilizing all channels available, such as: website, social media, press releases, print materials, curtain speeches, special events, e-newsletters, on-location signage, and on specific exhibitions or projects within a given year. Refer to [APPENDIX A](#) for more details of the contractual publicity requirements.

Payments

Awarded applicants will receive quarterly payments to take place on the following dates, after the Grant Agreement has been signed:

- June 30, 2022
- September 30, 2022
- December 30, 2022
- March 30, 2023

For faster and dependable delivery, all payments will be issued through ACH Direct Deposit. To set up, banking information is collected (or updated with changes) as part of the grant agreement and is stored securely.

Grantee Follow-up Meetings and On-Site Visits

General Support grantees will have a scheduled meeting with Arts Council staff and trustees, when available, within six months of the award date. This meeting is intended to be an open dialogue between grantee and funder. The organization will have the opportunity to update the Arts Council on exciting news, changes in the organizations and challenges. From time to time, staff and Board members may conduct on-site visits to General Support recipients to better assess the impact of the grant awards.

Also, organizations should be prepared to make available up to four complimentary tickets for all performances, exhibits or events funded at the request of the Grants & Services department so that staff or trustees can experience your programming live and to become better advocates for the arts in Columbus.

Reporting

General Support recipients have a multi-step standard reporting process driven by the organization's fiscal year and the term of the Arts Council grant agreement. All reporting is submitted through the [GoArts](#) portal, under the "Requires Attention" section, "Reports" tab.

- 1) **Fiscal Year (FY) Reports** are due **90 days** after your organization's fiscal year end. You will find this in GoArts application system. Log in, scroll to the bottom to Requires Attention section, in the Reports tab, there is a button to open the FY Report.
 - Upload your new Profit & Loss Statement (for the recently completed fiscal year)
 - Complete and upload a new [Funding Calculation Sheet](#)
- 2) **Final Reports** are due August 5, annually.
 - Failure to submit a final report within 90 days of the due date may result in the cancellation of the remaining grant amount.

Extensions may be requested in writing **before** the report due dates. Overdue or incomplete reports may affect eligibility and impact grant awards in future applications.

General Support Recipient Expectations

The Grants & Services staff monitors General Support recipients and provides notification if the organization's continued participation appears to be in jeopardy. An organization's sustainability is deemed vulnerable or at risk due to financial, board or leadership mismanagement or misconduct. However, with the recommendation of the Creative Advancement Committee, the Arts Council Board reserves the authority to terminate or extend an organization's participation at any time.